

CONTINUOUS VALUE SERVICES

WHAT ARE CONTINUOUS VALUE SERVICES (CVS)?

Deliver exceptional customer support through quality leadership, partnership and services to enable customers to realize the full potential and value of Workday.

APPLICATION MANAGED SERVICES (AMS)

Lean-On Services

Flexible, on-demand support for what you need, when you need it

PACKAGES

Tenant Analysis & Plan

The blueprint to maximizing your Workday investment for continuous growth

Advanced Report Dashboards & Analytics Drive executive engagement with pre-built strategic KPIs

PHASE X & BUSINESS EVENT SUPPORT

Deploy new and existing Workday products & functionality Mergers & acquisitions Divestitures

Global Presence Flexible Options For Medium And Large Enterprise Customers Organizational Change & Training Strategic Services Higher Education, Government, & Healthcare Experience

WHY COLLABORATIVE FOR CVS?

Leading global provider of Workday full platform post-production services with true flexibility and a knowledgetransfer approach proven to drive customer self-sufficiency. Offers also include strategic roadmapping, governance post-deployment services, and comprehensive Workday Organizational Change & Training Services to make the most of your Workday investment.

High-Value Target Consulting	No Start up Fees, Locked-in Rates
 Average of 15 years consulting experience 	 No fees to begin services
 Average of 5 years Workday experience 	 Locked-in rates for term of service (1-3 years)
 Tenured Financials partner with 100+ unique Workday Financials customers 	 No penalties or limits on how hours are leveraged
Cutting-Edge Workday Partner	Scalability of Service
Cutting-Edge Workday Partner Workday Cloud Platform Fast Follower 	Scalability of ServiceFocus on flexibility





CUSTOMER SNAPSHOT

Medium Enterprise		Large Enterprise		
Retail	<i>→</i> BROOKS.	DECKERS — brands—	Burlington	Boek
Education & Government	Vassar	MARYMOUNT UNIVERSITY	USC University of Southern California	UNIVERSITY OF MARYLAND University College
Professional Services & Government Contracting	Flexera	nci	leidos	MAXIMUS
Healthcare	ChenMed	ERNEST HEALTH	≓St Luke's° קר	CHRISTIANA CARE HEALTH SYSTEM
Financial Services	LEGG MASON global asset management	BRIDGEWATER	Freddie Mac	 MassMutual

ABOUT COLLABORATIVE SOLUTIONS

Collaborative Solutions is a leading global Finance, HR, and Student transformation consultancy, and the longesttenured Workday partner. Collaborative has a 98% customer satisfaction rating with over 625 customers and 100 Workday-named Product Leads. The consultancy is considered an undisputed alternative to the "Big Four" and has more years of experience per consultant compared to the ecosystem average.*

Collaborative Solutions has deployed in over 125 countries, and is based in the Washington, D.C. metro area, and has offices throughout North America, Europe and the Asia-Pacific region.

*Source: Workday Partner Scorecard



