

# Finance, HR, & Planning Transformation for Retail & Hospitality



## Preparing Retail & Hospitality Organizations for Industry Change

Retail and Hospitality are continuously evolving industries with rapidly emerging markets and changing consumer demands. Organizations that want to be successful in the face of consolidation and strong competition must become agile through digitization. Leveraging technology that helps turn insights into actions and offers greater visibility into performance data is critical. Collaborative Solutions has the expertise trusted by retail and hospitality organizations to help transform their operations by deploying Workday.

In retail and hospitality, agility and adaptability are essential to staying competitive, optimizing your workforce, and enhancing processes to better target consumers. With one Finance, HR, and Planning cloud platform, retail and hospitality organizations obtain a complete understanding of their workforce and operations, providing data-driven insights that complement organizational goals and offer adaptability to meet industry change.



Collaborative Solutions is full of highly knowledgeable consultants in all functional Workday areas. They are quick and always provide reliable service. Working with them feels like an extension of our own team.

*Kaitlin Kirby, Senior Manager, HRIS  
Decker's Brands*

### The Collaborative Difference

Collaborative Solutions helps retail and hospitality organizations leverage Workday to solve the industry's biggest challenges.

Collaborative's retail and hospitality practice maintains the following differentiators:

- A track record of 100% deployment success with 98% client satisfaction
- Longest-tenured leading Workday partner
- More experience per consultant compared to the ecosystem average
- Talented consultants who have developed an extensive portfolio of solutions for human capital management, financial management, planning, talent development, change management, and post-production services
- Guidance toward a clear project scope, aligning stakeholders to efficiently manage, convert, and map data from legacy systems with minimal disruption
- An innovative suite of accelerators built from hundreds of global client engagements

## Solutions for Retail and Hospitality

**Human Capital Management:** Streamlining talent management, benefits, time tracking, compensation, and recruiting to better support employees.

**Finance:** Consolidating accounting, reporting, budgeting, planning, procurement, reporting, and analytics into one central platform.

**Workforce Planning:** Implementing intuitive scheduling, customized learning opportunities, and greater insight into the workforce.

**Continuous Planning:** Utilize an intuitive enterprise planning solution that offers flexibility, efficiency, and scalability to quickly model scenarios and prepare for the future.

**Robotic Process Automation:** Leverage automation in retail and hospitality for activities such as tracking inventory, managing consumer requests, organizing various business processes, and offering support.



As we looked at partners, we identified Collaborative Solutions as our Workday deployment partner. They really fit in from a talent standpoint and a cultural standpoint for Weis Market. We were impressed with the resources they brought, in terms of being able to support our needs and our goals.

*Greg Zeh, SVP and CIO  
Weis Markets*

## Our Retail and Hospitality Clients



**CONTACT US:** For more information about our retail & hospitality transformation services, contact us today at [inquiries@collaborativesolutions.com](mailto:inquiries@collaborativesolutions.com)



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