



FOCUS

Workday's longest tenured service partner positioning as an alternative to the Big Four



A focus on **change management** and **client satisfaction**



HIGHLIGHTS

Strong Workday Capabilities
Collaborative Solutions offers a **full range** of services for Workday HCM, FM, and Student applications



Collaborative and Flexible
Clients highlight Collaborative Solutions' **truly collaborative** approach to projects



Customer Satisfaction
Focus Collaborative Solutions has a strong focus on achieving **high customer satisfaction** scores



Investment in Tools
Collaborative Solutions has developed **tools** for large-sized enterprises and industry sectors



Breadth of Services & Market Experience



Geographical Scale



Industry-Specific Services and Solutions & Investment in Tools



Vision for Workday Services



Client Feedback:
Overall Success of Engagement Flexibility and Incorporating Client Feedback



STRENGTHS

- Partner Since: 2007 (**longest tenured**)
- Average Number of Certifications Per Consultant: **3**
- Number of Employees in Workday Services Practice: **500+**
- Total Number of Clients: **500+**
- Number of Certified Workday Consultants: **370+**
- Total Number of Projects/Ongoing Engagements: **245**
- Collaborative Solutions ranked Winner's circle for **3 consecutive years**