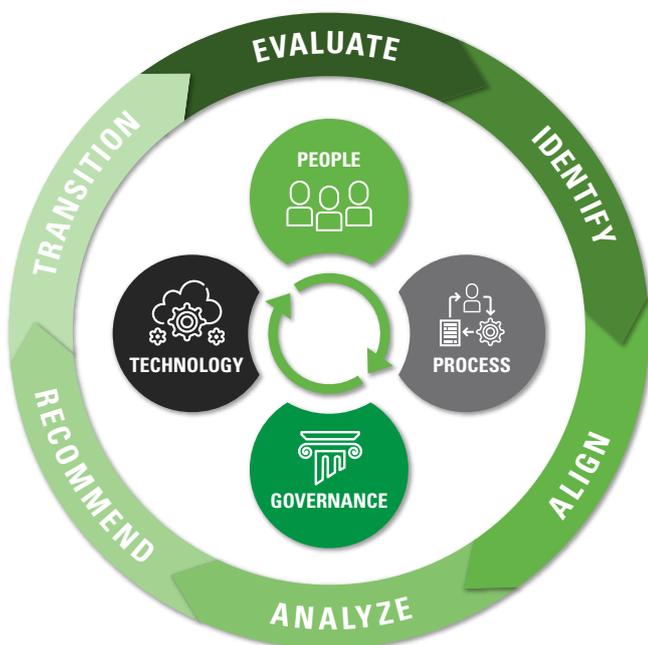


# ADVISORY SERVICES

## ADVISORY SERVICES FOR YOUR DIGITAL TRANSFORMATION

Collaborative Solutions' Advisory Services team provides customers with a complete range of services to drive meaningful transformation and elevate return on investment. Our approach incorporates industry best-practices with Collaborative's own cloud technology tools to guide your through the entire transformation journey. We start before Day One to build a fundamental transformation framework and strategy, guide your through the full cloud deployment lifecycle, and provide enduring direction and materials you can use well beyond go-live.

## CONSULTATIVE ENABLEMENT AT ANY STAGE



*Strategic Services*



*Organisational Change Management & Training Services*

"One size fits all" is not in our vocabulary. Our flexible and responsive framework enables us to identify and tailor a range of appropriate services to address specific challenges at any stage of your transformation. Collaborative's Advisory Services customers trust us to lead and support them through strategic road mapping and governance planning, staged technology deployments, M&A activities, and continuous improvement cycles, as well as both ongoing and point-of-need staffing support.

## THE COLLABORATIVE SOLUTIONS DIFFERENCE

- ✓ 1000+ cloud customers
- ✓ 98% customer satisfaction
- ✓ Software and methodology certifications
- ✓ Global presence with deployments in over 125 countries
- ✓ Cloud-first Cynergy™ deployment methodology
- ✓ Average tenure of Advisory Services resources: Over 12 years of consulting and 5 years in the cloud

Use the full suite of Collaborative's services or only engage the critical support you need – the choice is yours.

| Planning for Transformation   | Executing Change   | Measuring Adoption   | Sustaining Success   |
|---|--|--|--|
| <p>Start on the right foot by establishing an actionable vision, guiding principles, and strong governance structures for your people, processes, and technology.</p> <p>We help you build a strategic framework and roadmap that becomes the baseline for an efficient and successful transformation program.</p> <ul style="list-style-type: none"> <li>Data &amp; Integration Architecture</li> <li>Strategic Implementation &amp; Lifecycle Planning</li> <li>Program Readiness Planning</li> <li>Service Delivery &amp; Organisational Design</li> <li>Personas, Journeys &amp; Adoption Roadmaps</li> </ul> | <p>Realise your vision by understanding context and impact, scripting critical change activities, and engaging your stakeholders in the right ways.</p> <p>We provide consultative thought leadership, planning templates, and hands-on assistance in building and deploying your comprehensive change management, communications, and training programs.</p> <ul style="list-style-type: none"> <li>Change Adoption &amp; Training Strategies</li> <li>Impact &amp; Stakeholder Assessments</li> <li>Communications &amp; Training Planning, Collateral, and Delivery</li> <li>Sponsorship &amp; Champion Engagement</li> </ul> | <p>Assess outcomes and capture concrete data related to adoption and business goals.</p> <p>We provide you with system-specific tools and expertise to identify meaningful metrics that help you pinpoint areas for celebration or reinforcement.</p> <ul style="list-style-type: none"> <li>Adoption &amp; Success Metrics</li> <li>Ongoing Usage Metrics</li> <li>Analytics &amp; Dashboards</li> <li>Collaborative's Adopt Digital Adoption Platform</li> </ul> | <p>Enable your organisation for ongoing, long-term success.</p> <p>We support strategic change sustainment planning, develop your model for ongoing governance and service delivery, and aid in periodic assessment.</p> <ul style="list-style-type: none"> <li>Long-Term Sustainment</li> <li>Governance Planning</li> <li>Adoption Assessment &amp; Reinforcement</li> <li>Global Service Delivery Enablement</li> </ul> |

## OUR SUPPORTING TOOLS & TECHNOLOGIES



## CUSTOMER SNAPSHOT



## ABOUT COLLABORATIVE SOLUTIONS

Collaborative Solutions, a Cognizant Company, is a leading global finance and HR transformation consultancy that leverages world-class cloud solutions to help deliver successful customer outcomes for Fortune 100 companies, medium-sized businesses, education, healthcare, and government institutions. As the longest-tenured Workday Services Partner and customer, their full lifecycle services—complete with an in-house Change Management practice and proven proprietary tools—have helped more than 1000 customers transform their businesses. Collaborative Solutions has deployed in over 125 countries and has experience with organisations ranging from 200 to 200,000 employees.

\*Source: Workday Partner Scorecard